AIR ON THE SIDE OF CAUTION:

3 FLEET EXPENSES HVAC COMPANIES SHOULD WATCH OUT FOR

HVAC

1

Wasteful Fuel Practices

- The average commercial service truck runs 141,000 miles annually. At 15 MPG and an average fuel cost of $2.50 per gallon, a single vehicle will spend $23,500 on fuel annually.
- Excessive Idling can waste a quarter to half gallon of fuel per hour.
- Aggressive driving can lower your fuel efficiency by roughly 15% to 30% at highway speeds and 10% to 40% in stop-and-go traffic.
- MPG decreases by 2% for every mile per hour over 55.
- Every 5 mph you drive over 50 mph is like paying an additional $0.19 gallon for fuel.

1 FIX

- Implement Driver Performance Monitoring to gain vision into wasteful driver behavior like idling and speeding. You can save as much as 33% on fuel economy by improving driver habits.
- 100% of surveyed FleetLocate customers saw a decrease in fuel costs after adopting FleetLocate

2

Wear-and-Tear

- Residential HVAC firms spend $6,046.00 annually on vehicle maintenance. Commercial firms spend around $7,382.
- Unplanned breakdowns cost 3 to 9 times more than planned maintenance.

2 FIX

- Start a maintenance program and save up to $490 per truck per year.
- 53% of FleetLocate customers reported reduced vehicle downtime by more than 10%.

3

Vehicle Acquisition Costs

- New service vehicles on average cost $30,000. The estimated total cost of ownership for a light duty vehicle runs between $5,000 and $8,000 per vehicle, per year.
- The cost of leasing a van with that same purchase price is around $18,000 gallon for fuel.

3 FIX

- Right-size your fleet — making sure you only have the vehicles you really need to get the job done can result in significant cost savings.
- 66% of surveyed FleetLocate Customers reported an increase in vehicle utilization of 10% or more.

FleetLocate helps plumbing companies optimize fleet operations, reduce fuel costs, and keep customers happy. Talk with a fleet management specialist at 1-800-557-1449, or request a demo at Spireon.com

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